

## Message Text

LIMITED OFFICIAL USE

PAGE 01 ROME 04882 151833Z  
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 STR-07 AGRE-00 CIAE-00  
INR-10 LAB-04 NSAE-00 SP-02 TRSE-00 FRB-03 OMB-01  
L-03 OES-07 /058 W  
-----122896 160530Z /23

R 151731Z MAR 78  
FM AMEMBASSY ROME  
TO SECSTATE WASHDC 1337  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS  
AMEMBASSY COPENHAGEN  
AMEMBASSY DUBLIN  
AMEMBASSY LONDON  
AMEMBASSY LUXEMBOURG  
AMEMBASSY PARIS  
AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE ROME 4882

USEEC ALSO FOR EMBASSY

E.O. 11652: NA  
TAGS: ETRD, IT  
SUBJECT/ FLORENCE AGREEMENT: IMPLEMENTATION OF ANNEX D

REF: (A) STATE 60577: (B) 77 ROME 2845

1. LOCAL BUSINESS SURCES ENGAGED IN IMPORTAION OF U.S. SCIENTIFIC  
INSTRUMENTS AS WELL AS REPRESENTATIVES OF LOCAL US SIDIARIES OF U.S.  
FIRMS (SUCH AS HEWLETT PACKARD AND HONEYWELL WHICH DISTRIBUTE INITALY

INSTRUMENTS PRODUCED IN THE UNITED STATES AS WELL AS THOSE PRODUCED  
BY THEM IN ITALY OR ELSEWHERE IN EUROPE) STATED THAT CONDITIOS IN  
ITALY REGARDING IMPORTAION OF SCIENTIFIC INSTRUMENTS UNDER ANNEX D OF

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ROME 04882 151833Z

THE  
FLORENCE AGREEMENT AVE REMAINED PRACTICALLY UNCHANGED IN 1977.  
THEY INDICATED THERE HAS BEEN NO APPRECIABLE LOSS OF BUSINESS DURING  
THAT YEAR, FROM ADOPTION ON DECEMBER 6, 1976, OF COMPLEX IMPORT  
PROCEDURES PROVIDING FOR THE EUROPEAN COMMUNITY-WIDE AVAILABILY  
TEST. THE EMBASSY HAS NOT RECEIVED ANY COMPLAINTS FROM U.S.  
FIRMS ABOUT FAILURES TO OBTAIN DUTY FREE ENTRY UNDER ANNEX D.

2. THIS INFORMATION WAS CONFIRMED INDIRECTLY BY DR. VINCENZO CRESCENZI, THE OFFICER OF THE MINISTRY OF INDUSTRY AND COMMERCE RESPONSIBLE FOR PROCESSING APPLICATIONS FOR DUTY FREE IMPORTS. DR. CRESCENZI STATED THAT IN 1977, AS IN EARLIER YEARS, HIS MINISTRY CONTINUED TO APPLY THE REGULATION LIBERALLY, DISPIE THE NEW PROCEDURES. AS A RESULT, HE SAID, ALMOST ALL APPLICATIONS FILED DURING THAT YEAR WERE GRANTED. DR. CRESCENZI POINTED OUT THAT NEARLY ALL APPLICATIONS FOR DUTY FREE ADMISSION AMOUNTED TO LESS THAN 25,000 UNITS OF ACCOUNT AND, CONSEQUENTLY, THEY WERE DEALT WITH AT THE NATIONAL LEVEL, WITHOUT BEING FORWARDED TO THE EC COMMISSION. OF THE FEW THAT WERE FORWARDED PRACTIVALLY NONE WAS ULTIMATELY REJECTED. DR. CRESCENZI INDICATED THAT IN MOST OF THE CASES IN WHICH THE EC COMMISSION CLAIMED THAT INSTRUMENTS OF EQUIVALENT SCIENTIFIC VALUE WERE AVAILABLE IN THE COMMUNITY, HE WAS ABLE TO PREVAIL ON THE BASIS OF INFORMATION PROVIDED THE THE INTERESTED IMPORTERS.

3. DATA ON IMPORTS UNDER ANNEX D ARE COMPILED BY GOI AND FORWARDED TO EC COMMISSION AS A MONTHLY BASIS.OUR MINISTRY OF INDUSTRY SOURCE WAS RELUCTANT, HOWEVER, TO PROVIDE THIS DATA

4. COMMENT. AS STAED REF B ITALY'S LIBERAL POLICY STEMS FROM RECOGNITION THAT HIGH-TECHNOLOGY INSTRUMENTS-SUCH AS THOSE ORDINARILY IMPORTED FROM THE UNITED STATES-ARE ESSENTIAL FOR THE ADVANCEMENT OF SCIENTIFIC RESEARCH.GARDNER  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 ROME 04882 151833Z

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EQUIPMENT, TRADE AGREEMENTS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978ROME04882  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780116-0748  
**Format:** TEL  
**From:** ROME USEEC  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780365/aaaacdft.tel  
**Line Count:** 94  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 9249cec6-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 60577, 77 ROME 2845  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3323612  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** / FLORENCE AGREEMENT: IMPLEMENTATION OF ANNEX D  
**TAGS:** ETRD, IT, US  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/9249cec6-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014